



<https://internshipgoals.com/job/bridgestone-branch-manager-internship-2024-online-application/>

Bridgestone Branch Manager Internship 2024 Online application

Description

Type of work: On site

Type of contract: Open-ended/permanent

Full/Part Time: Full time

Location:

Witbank, ZA

POSITION DESCRIPTION

Job purpose

The Branch Manager is responsible for organising and managing all sales related activities in the

Witbank Branch.

This includes but is not limited to the following:

- Generating revenue to ensure a profit.
- Promoting of the company and welfare of all employees at the branch.
- Manage all costs to ensure adherence to budget parameters.
- Coaching, training, motivating and guiding all employees at the branch.
- Implementing and enforcing operating policies and procedures.
- Delivering agreed sales operating targets and goals.
- Implementing strategies to ensure safe and efficient retail store operation and continuous improvement .

Responsibilities:

Financials and Sales:

- Achieve all branch target sales
- Control branch expenses within business parameters
- Ensure that company assets are maintained
- Ensure superior service delivery
- Prepare and present monthly, quarterly, and annual statements,

Hiring organization

Bridgestone

Employment Type

Intern

Industry

Automotive components

Job Location

Witbank, 1035, Witbank, South Africa, ZA

Working Hours

06

Base Salary

R 56.26 R - **Base Salary**

R 83.08 R

Date posted

February 28, 2024

Valid through

28.02.2026

- analyses, and reports of branch operations and finances
- Establish and maintain close relationships with customers
- Manage all Certificate of Compliances (COCs)
- Manage dead and slow moving stock
- Manage stock holding to less than 1 (one) months turn over
- Managing internal and external stakeholder relations and negotiating contracts

Achieve Health and Safety standards as set out by Company

- Communicate the company policy on health and safety to all staff effectively and on a continual basis (toolbox talk)
- Communicate any risk, injury, loss of life or damage to company assets to management in line with prescribed company procedures
- Achieve a minimum of 95% on all Safety Audits.

Adhere to company policies & procedures

- Maintain a working knowledge of the Basic Conditions of Employment Act
- Adhere to the companies amalgamated policies & procedures published on the company Intranet
- Maintain knowledge of companies Industrial Relations policies and procedures and interact with People department as required

Site visits

- Analyze audit feedback and ensure all problems are rectified
- Attend monthly site meetings with site customers
- Attend random visits to ensure that Bridgestone site employees are performing

General

- Undertake all reasonable requests and instructions, given verbally or in writing, which fall within the parameters of this job.
- Adherence to such requests or instructions
- Achieve a minimum of 90% on all Internal and Facilities Audits

Required capabilities:

- Achieving sales targets and financial percentages
- Ensure that the branch remains profitable
- Customer satisfaction
- Effectively manage all sites under your control

- Budget achievement and expense control

- Skilled and motivated workforce
- Understands customer needs
- Communicates effectively
- Tracks and measures staff performance
- Creates a positive learning environment
- Enforces standards
- Promotes Servant Leadership
- Understanding the Business
- Serving the Customer
- Promotes teamwork
- Interpersonal and Communication Skills.
- Leadership and Personal Effectiveness.

Education and Experience required :

- Honours or Bachelors Degree in Business Management and Administration, Finance, Marketing or any equivalent qualification
- 3-5 years minimum working experience in retail, commercial, franchise and/or sales environment in a managerial position
- Experience in business reporting
- Financial and Business acumen
- MS Office Advanced
- Self-starter with ability to work independently and under pressure
- Must have a positive momentum, solid work ethic and result driven
- Effective decision making, planning, implementation and communication skills
- Driver license (code 08)

Leadership Competencies:

- Communicate effectively across the business
- Ability to develop and motivate teammates
- A strong sense of managing and controlling a business unit
- Be able to develop and present reports to senior management
- Knowledge on financial risk and impact on business
- Knowledge and experience in project management
- People orientated person

Why should you apply?

- We are passionate about our people and want to offer them the opportunity to develop and grow.
- Bridgestone as a global company drives your career to the next level by offering you possibilities to work in an international setting.
- You will have the opportunity to work with leading technologies.
- We help you to drive your career path onward and upward work in a culture of feedback that recognizes you and helps your development.
- You will work in a healthy and safety environment, as safety is a key priority area in Bridgestone.

If you can demonstrate the skills we are looking for and would like to make a difference in a Pioneering company dedicated to shaping a sustainable future of real-world mobility solutions, join us at Bridgestone!

MORE INFORMATION

All applications will be reviewed. Our Recruitment team will contact the suitable applicants for the next step of the recruitment process.

We are looking forward to hearing from you!

DISCLAIMER

Diversity and inclusion are a central part of Bridgestone EMEA's values at the highest level. This is key for our people to show a passion for excellence for improving society connected to the world in which we live. Our commitment to diversity, is linked to our founders mission of 'Serving Society with Superior Quality', which is essential in shaping and creating the organization, serving all people, respectfully, connected to our business. We recognize that everyone is different and that attracting, developing and retaining our employees will create a sustainable working environment which is essential to our success. This means that all job applicants and members of staff will receive equal treatment and that we will not

discriminate in particular on grounds of gender, marital status, race, ethnic origin, color, nationality, national origin, disability, sexual orientation, religion or age.

?? Before applying for an Internship, ensure that your CV (Curriculum Vitae) and cover letter are up-to-date.

- [Writing CV](#)
- [Cover letter Here](#)
- [Average Salary](#)